

**DESIGN
DRIVEN
FAMILY
FOCUSED**



DALZELL GROUP





DISCOVER THE DALZELL DIFFERENCE

Drawing on a deep-rooted passion for architecture and interior spaces, the Dalzell Group has a sixth sense for upmarket residential and investment acquisitions all over Coastal North County San Diego.

Leveraging their keen market knowledge and a renovation-to-realization approach has enabled the Dalzell family — brothers Kevin, Ryan and their father, Jim — to deliver the most outstanding properties in the most sought-after communities for their clients.

However, their reach goes far beyond the fixer-upper niche. The Dalzells are uniquely equipped to take on a full spectrum of clients, budgets, and properties. Whether its tasteful renovations in marquee locations to turnkey coastal family homes and everything in between, the Dalzell Group uses world-class marketing and customer care to move you forward with your dreams.



\$500M

TOTAL SALES

\$18M

RECORD SALE

506

TRANSACTIONS TO DATE

62

COLLECTIVE YEARS IN
REAL ESTATE



BEFORE ↑ / AFTER ↓



“If you want a professional, first-class, friendly, and knowledgeable Realtor, Ryan and The Dalzell Group should be your choice. Ryan was amazing with juggling so many details, timing, appraisals, inspections, and made the whole process of selling our home a smooth and easy process. He was always prompt in answering questions, emails, texts, and he did a fabulous job of marketing our home with professional photographs, staging, videos, mailers, and open houses. We became friends through the process and will miss him when we move to Northern California. Next time we buy or sell a home in San Diego, we will definitely use the Dalzell Group!”

— SCOTT M.

“Ryan was our agent in our home search and we recently bought a house in Encinitas. He was knowledgeable and professional and went above and beyond with the purchase. He even helped us get estimates for any repairs needed and facilitated those repairs. We could not be happier with our home or the services. Highly recommended!”

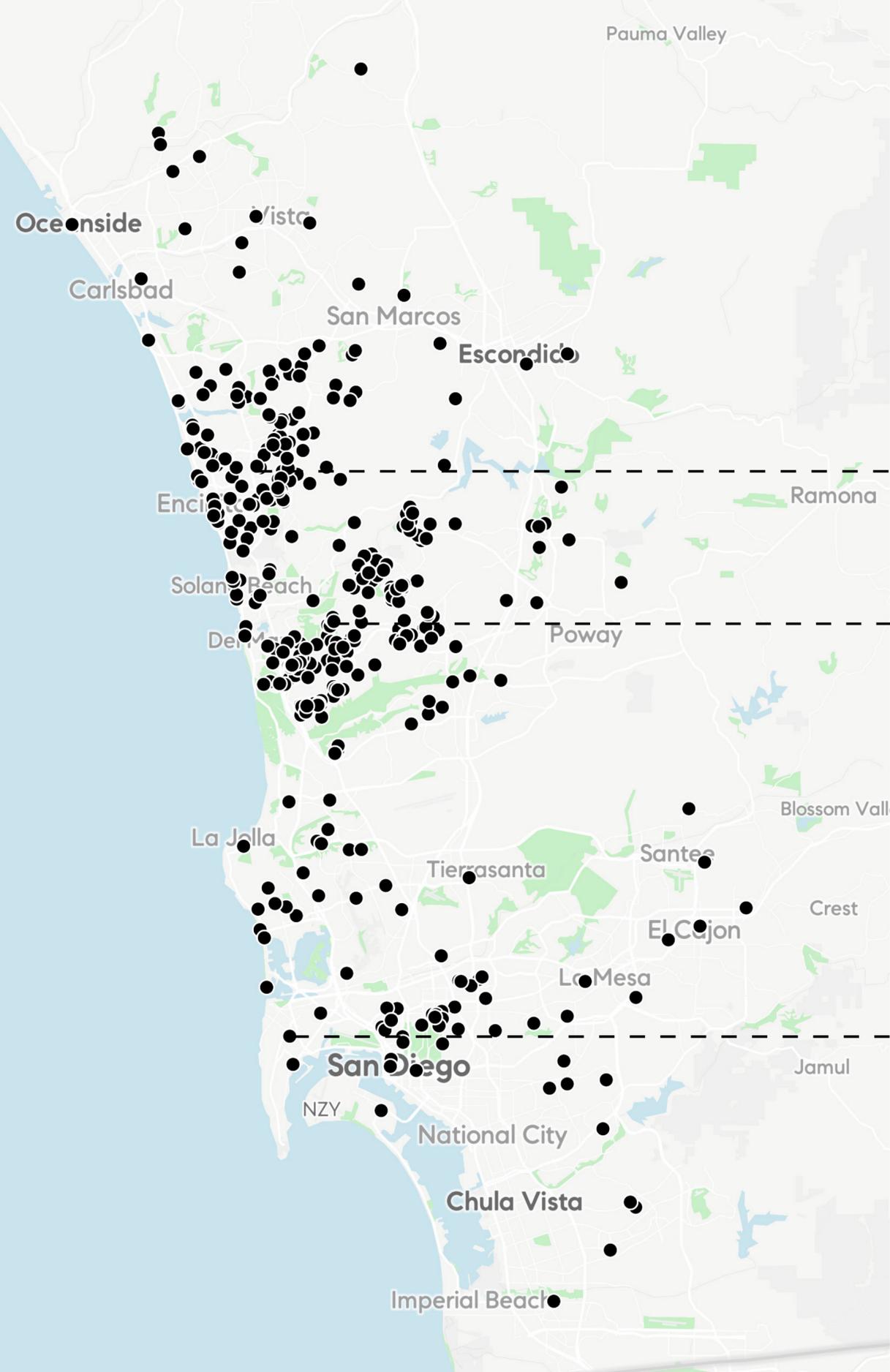
— KONICA M.

“I have bought and sold multiple properties with the Dalzell Group and they are the absolute best! No one knows the market better, negotiates stronger or conducts themselves with more professionalism. They helped me remodel an investment property and sold it for a record price, then through their network found me an amazing off-market home.”

— MIKE S.

“We had a great experience with Ryan and the Dalzell Group from start to finish. It was important to us that we worked with someone that was courteous, prompt, marketed our property to our standards, worked well with other Realtors, and displayed professional business manner. Each member of The Dalzell Group is so courteous and easy to work with. They all showed these characteristics that were important to us. We would definitely recommend the group to anyone buying and/or selling their property. Thanks so much to the entire Dalzell Group!”

— KELLY M.



Represented Seller
121 AVENIDA ESPERANZA
\$3,000,000
5 BD 5.5 BA 3,529 SF



Represented Seller
6251 SAGEBRUSH BEND WAY
\$1,675,000
6 BD 4.5 BA 4,317 SF



Represented Seller
1980-82 CHATSWORTH BOULEVARD
\$1,140,000
4 BD 2 BA 1,788 SF

The close-knit Dalzell family team draws on decades of combined experience, in-depth knowledge of North County, strong negotiation skills, dynamic marketing strategies and real-world experience in design, architecture and construction.

Their strong track record of working with investors to identify key development opportunities with high ROIs has established a level of expertise that allows the team to add extra value to any property. The Dalzell Group is devoted to showcasing their clients' homes in the best light, and combined with the following Compass resources, are able to give you a true competitive advantage:

**COMPASS
CONCIERGE**

Compass Concierge

Sell your home faster and for a higher price. Let The Dalzell Group use its wealth of experience in design, decor and architecture to increase your property's market value through the exclusive Compass Concierge service, which fronts the cost of home improvement services like staging, painting and more.

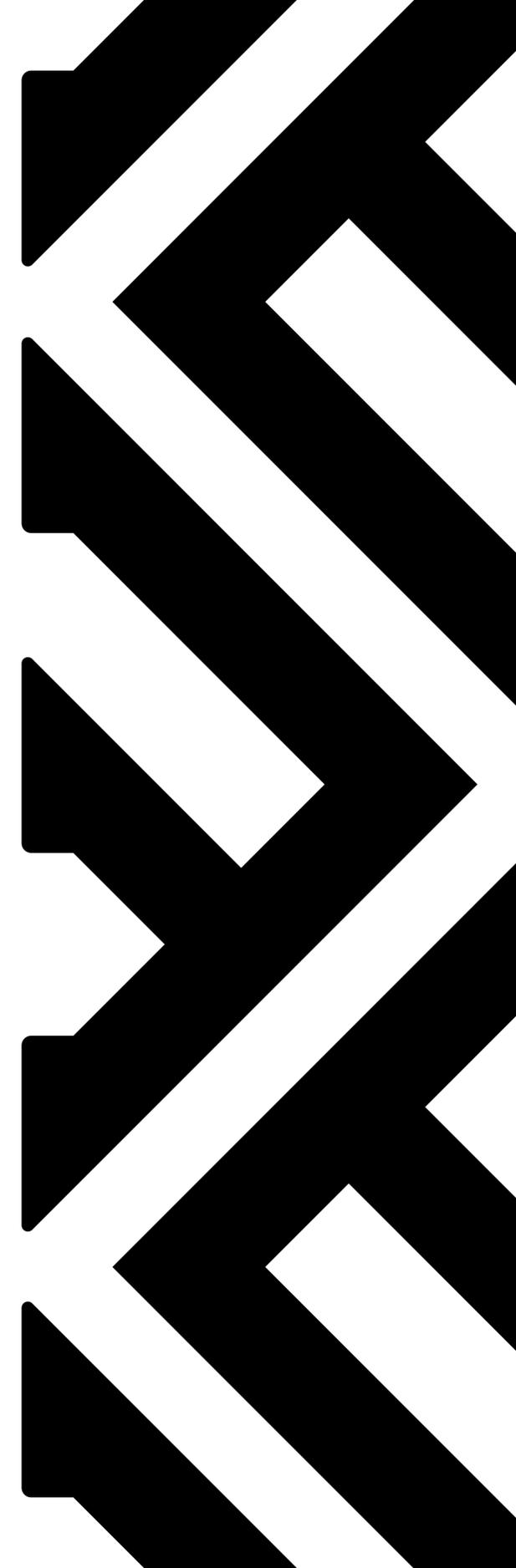
compass.com/concierge

**COMPASS
BRIDGE LOAN
SERVICES**

Compass Bridge Loan Services

A new offering for Dalzell Group clients, Compass's Bridge Loan Services get you access to competitive rates and dedicated support from industry-leading lenders, with the exclusive option to get up to six months of your loan payments fronted when you sell your home with the Dalzell Group — allowing you to buy your next home without having to first sell your current property.

compass.com/bridge-loan-services





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COMPASS

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